HOW LAKEWOOD PUBLIC SCHOOLS IS CONNECTING WITH CLIENTS

MARKETING UPDATE



meaning.



MY ROLE – DIRECTOR **OF MARKETING** Increase & Retain Market Share | Increase Enrollment

People judge a book by its cover.

Teachers and **Staff's** job is the content of the book. **My job** is to make people want to open the cover. (In Print, On-Line, Mobile Devices)

People Who KNOW Us.

Our best "marketers" are current parents who are proud of where they send their kids to school. Potential new parents don't rely on the word of a realtor, or even the district. They talk to their neighbors about LAKEWOOD PUBLIC SCHOOLS.

People Who DON'T Know Us.

Parents have a choice of where to send their kids to school. Our marketing, digital & inprint, solidifies the hunch that LAKEWOOD is a GREAT place.

marketing.

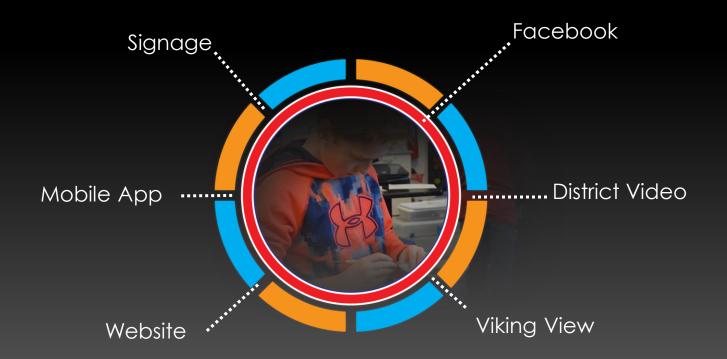
working to cultivate the district's assets

MARKETING ASSETS

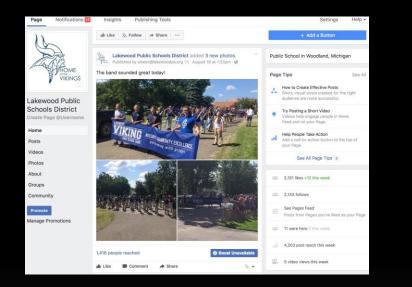
any piece of marketing communications, digital, in print, or high visibility opportunities to educate and generate awareness about Lakewood Public Schools

MONETARY ASSETS

opportunity to support the district general fund budget



social media. working to cultivate the district's assets





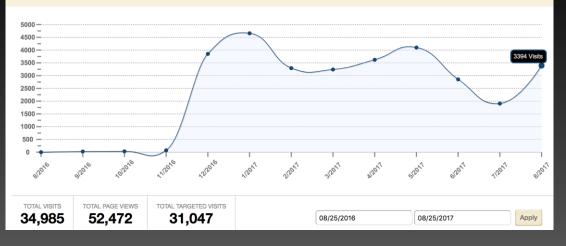


website. working to cultivate the district's assets



Site Statistics

Total visits to your site are displayed on the graph below. If you want, you can adjust the date range and see the total visits to your site, page views within your site and targeted visits (when a page in your site was a user's final destination) within the date range.



 August 2016 0 VIEWS
August 2017 52,472 VIEWS
To Date 31,047 TARGETED VISITS

mobile app. working to cultivate the district's assets

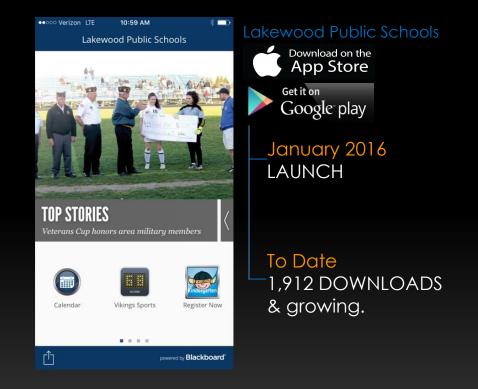
FINDINGS

2.32 Billion smartphone users. Young parents are mobile users and expect mobile optimization and interaction frequency. Customer engagement is the name of this game.

MOBILE TREND

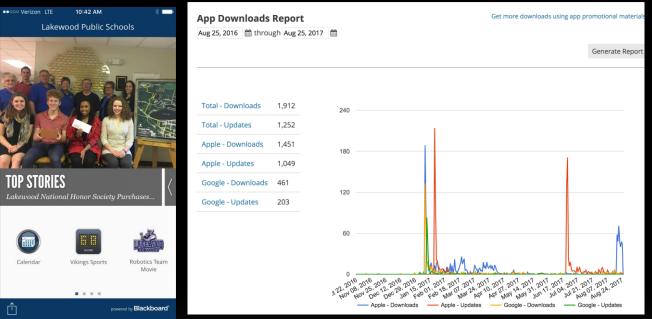
Effective mobile strategy involves more than just a mobile-friendly website. Our app means we are visible to our customers at all times!

CONSTANT COMMUNICATION



LAKEWOOD PUBLIC SCHOOLS was the <u>first school</u> <u>district in our county</u> to launch a <u>free</u> app.

success.



RESULTS | DOWNLOADS To date, 1,912 downloads.

ACTIVE ENGAGEMENT NOT JUST A "LIKE"

Downloading our app is not passive, it is a **significant** and **affirmative** action that people take to **engage** with Lakewood Public Schools at a deeper level and partner with us. It means that folks want to know more about our district.

FEEDBACK

Feedback has been very positive. Requests for additions and evolution of our app means that it is being used. Smooth implementation, no glitches.

in print. [Branding – high visibility, quality] working to cultivate the district's assets





Questions?



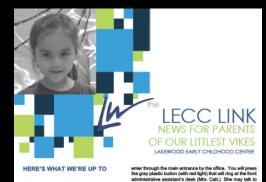
JAY LARNER

OFFICE | 616.374.8868

CELL 269.953.5290

7223 Velte Road Lake Odessa, MI 48849

eLWVkings



ate from Mrs. Duits

It has been fun getting to know the students of Lakewood Early Childhood Center over the last few weeks. I am excited to be a part of the early two weeks. I am exclude to be a part of the early stages of their educational career. It has been great to witness students entering the building each day with a huge smile, happy to be at school. The teachers at LECC work incredibly hard and the students are learning and having fun! I truly believe that school + home = SUCCESS! Thank you for help!

Security Upgrades

LECC has installed a buzzer entry system located by the front entrance. The system is in place and will be implemented after spring vacation. What does this mean for LECC? This will mean that after spring break, the doors will only be unlocked at arrival time in the morning and dismissal time at the end of the school day. If you are coming to school during the day, you will only be able to

you or just proceed to buzz you into the building. To make this process runs smoothly, if you are coming to LECC Inis process runs smoothy, if you are coming to LECC outside of normal drop offyick-up times, please notify us in advance to assure that our caring staff is ready to buzz you in. Your help and understanding during this transition is appreciated. Your flexibility will be helpful as we upgrade security in order to maintain safe, healthy, and secure areas for children to learn. Our office number is 269,357(493): ase contact Jodi Duits with any questions or concerns you may have

Winter Clothing

It felt like spring this week! Please make certain that your child continues to be prepared for the winter weather each chaid continues to be prepared for the winter weather each day. The playground can be muddy and nanow parts will certainly help protect clothing from getting wet and diry. On days where weather conditions are favorable and warm, staff may decide snow pants are not necessary. However, Michigan weather fluctuates quickly, so it's always best to make sum the students are prepared for the cold make sum the students. temperatures that lie ahead





digital. [videography] working to cultivate the district's assets



Educator Appreciation Part 2 Lakewood Public Schools Educator Appreciation -Part 2

YOUTUBE.COM



Educator Appreciation Kick Off A message of gratitude from Superintendent Fleenor to Lakewood Public Schools Educators. We celebrate the best educators a kid could have!

WWW.YOUTUBE.COM



Educator Appreciation Part 1

YOUTUBE.COM



Educator Appreciation Finale

YOUTUBE.COM



Lakewood Public Schools: Coming Together. Moving Forward. Join Us. Lakewood Public Schools

YOUTUBE.COM



COMING TOGETHER. MOVING FORWARD. JOIN US.



in print. [Signage] working to cultivate the district's assets



The motto of the Circle of Excellence, "Primus inter pare: means "First among equals." their attitude and their achievement, members of th

Circle reach that pinnacle.

The emblem of the Circle of Excellence, the laurel wreath, is traditionally used as a symbol of baser and distinction

HOME of the UKINGS



FEBRUARY, 2017 CIRCLE OF EXCELLENCE MEMBERS







outreach.

working to strengthen relationships [students, staff & community]

LAKEWOOD PUBLIC SCHOOLS







MLAKEWOOD

Lakewood Super shadows student Lakewood Public Schools Superintendent Randall Fleenor traded in his daily... SENTINEL-STANDARD.COM

,011 people reached

HALL FAME





Lakewood 'Super' Lunch Several students at Lakewood Middle School had a special guest during lunch,... SENTINEL-STANDARD.COM

outreach.

working to strengthen relationships [students, staff & community]





🗯 Like 🔊 Follow 🏕 Share 🚥

her students. She understands the imp... See Mor

Mrs. Barbour's middle school students know the power of a great

reading experience as they delved deep into Gary Paulsen's "Wood

Runner." As she read about the character, Samuel, a 13 year-old boy

teacher, and a great novel. Her students were captivated in an immersive

living during the Revolutionary War, her students were transported to the

British colony, America. Mrs. Barbour brings thrill and joy into reading for

#TalentedTeacher

4127 people reache

Keiffer Creates the Conditions to Motivate and acilitate Learning at Lakewood Elementary

Ws. Lori Kellfer's second grade students are simply captivated by her calm pirit and the positive learning emirconnent she creates at Lakewood Dementary School. A visit to her clearnoom is all It takes to feel the buzz of Determinity School: A viet to her classroom is all it takes to head the buzz of circle participation. NgN expectations, great stratudes, and clearly prioxitation hales. A sincere effort to exceed expectations is in the all. Mai GBM's shuddless are not as excelled to move shead the end of the adhood ever, they find it difficult to learee her deseroom. Her influence impacts their we beyond the disector. As a tractice, whis AIME their academic Ha, and we beyond the disector. As a tractice, whis AIME their academic Ha, and and the size of the disector. as a role model, her positive example and genuine care for others will help them to make a mark in our world. Lakewood Elementary students are

ccess Nothing Less red by Ms. Kelffer because she ignites a love for learning and a thirst for riedge in her deseroom each day.



An Taffer¹ deep passion for teaching and learning is not only contegious to her colleagues, but who to her second grade learners. Her effective eaching remanglare meet a board collection of innerest, abilitys, and delta. Math delta were on point as students participated in handson appendies. Math delta were on point as students participated in handson appendies. And and appendies and appendies and appendies of the other and grade on the appendies of the other appendies were apped in reading circles. Notificing on comprehension and pare investoris. Student attributes were also

working on compensations and pair interaction. Subject attrate were also that tool, focused on conversitying of particular, more all the fract was used to get over into accluric achievement. Why does a deterrors like Lot's stimulate appoint the conversion of the state and particular and the state of the paper of the state of the state and particular and particular. Mix Saffer's that encourage them to colliporate, convect, and induge in the learning gate that, more also. LE LOW

We Califier makes every student feel valued and important, Her students feel supported and see warmly encouraged to take sciedenic rike. Her descross manuschemest is olini, studiering, and descrise en presented with each learning style is mind and schoology is infused to make learnors and contract come altee for her kids.

THE IMPACT

As educators, we understand that classroom environment affects studen Hereinig, Mr. Kaliferis Lakawood Skinnentsiya kudentasre performing at high levels, are on task, and happy to learn in the positive and supportive desecoor climate she creates. Think you, Mr. Keller, for your gift of cree and for honing your onth so that Lakewood kido can be theirbest.



Ms. Cosgrove Gets an "A" for Supporting the Arts in the Lives of Lakewood Kids

As. Coegrove's middle school students are downright inspired by their Into Coopers & mouth successful and a constraint indexed of the deesoon projects. The project been learning experiment of Ms. Cooperski sucleres go beyond the beautiful visual at pricess they create. Such charaptors for the audiont by introducing many at most more with varying medias and techniques that provide ailitis and opportunities for their transition into high school. In the desecond, it's not just about the exceptional artisoch he audiont by interdise const. Reed on...

THE WHY



The arts nursure a motivation in students to learn through active engagement, disciplined and exatiled stantion, pervisionce and nisk taking, emong other compatencies. Ms. Corgrove motivanes her students in the design and skill application process to provide a safe place for etudents. to create. There are numerous benefits to students in art classes. They are taught to see batter, to envision, penilit, learn from matakes, use or thinking skills, and be playful in their learning. Ms. Cosprove oslebrates education for the value it adds to the learning and lives of Lakes



Ms. Coegrove teaches art elective classes for 6th, 7th, and 8th grad students. She also designed a 3D art class as an elective for 7th grade students. Mrs. Cosgrove developed a comprehensive curriculum for the middle school art program in collaboration with colleagues from the high middle skhool aft program in collaboration with colleagues from the high school and department. Many exceptional teaching strengtes, Mk. Corgorow instructs sudants on the use of materials, techniques and an forms. First Kda hore than it man othor skills, understand the elements of design, use tools safely, and they team about multi-subural attack. First dearcom buzzes with creative energy and materials respect and carring.

The quality of artwork created by students is exceptional. Student work is displayed throughout the school during the school year as well as showcased in a community art forum. Student work is uploaded to Art Sonia, which In a community ant forum. Student work is uploaded to Art Sonia, which allows familia and other community member's online accesses to we student artwork. Sevenit of her middle school students had their artwork accepted into The Scholastic Art Awards horsed by Kendail College of Art and Design. Ma. Colgrows makes a lasting impact as she sparks a life-long appreciation for the arts in Lakewood student

SensationalSuppor

nd smiles, THIS IS LAKEWOOD

ome super heroes don't wear capes. The sensa

he office at Lakewood Middle School are key players

happen, Mrs. Carter and Mrs. Wells connect with tear

the way! They do more than provide superior admi



Diane Moldanado has a warm heart, and thanks to her generosity and care, our kids will be warm through the cold Michigan winter. These stylish hats are fashioned to our students' liking. Diane dedicates several urs to making each special hat, with students in mind. Now that's edication. Diane, you are a picture of kindness and a reflection of daily acts of generosity happening in Lakewood Public Schools. You are naking a mark in the lives of students. Thank you for being you. THIS IS LAKEWOOD.



superintendent's SHOUTOUT

Thank you Mrs. Michelle Forman-Martzke, Mrs. Martzke is a Lakewood teacher of 29 vears who embodies the hallmarks of the ideal educator. Mrs. Martzke is a hardworking, selfless teacher who quietly gives of her time so that kids can have the very best. She is well

respected among her colleagues and is a strong leader in our district. Mrs. Martzke, your dedication, generosity of time and energy is deeply appreciated You have made a difference.



HOU have 50 years of Smith has worked in the noted ormer has worked in the nance department for the last Steve Speloskey, 26 years; and Pat

What most people don't realize is that these three individuals are responsible What most people don't realize is that these three individuals are responsible for 427-302 square fixed of facilities and equipment, and acres of property to uplace. They also are subject to a 24hours day, 7.4394-ancek on-call schedule. They often field calls from me in the middle of the night, or early in the morning.

these men are worth their weight in gold. A skilled maintenance team can save a source thousands (if not tens of thousands) of dollars over, the years by providing outrie maintenance and repairs to very expensive equipment, etten protonging the life of it.

What's the second to thisis success? Well, from where I sit, it is that they treat this place site if is that men home or recoverty. This commonal researced and come in the elasted What's the secret to their success? Well, from where I st, it is that they treat this place their is their own home or property. This personal revealment and care in the denired makes ingent to the difference for our audentia and staff. They understand that hearing directly method our students and staff. They understand that hearing environments for our students down in giving a should out to these exessione members of our students.





Infusion of technology in the classroom has had a significant impact on learning. It has changed how teachers teach, and how students learn. Mrs. Shirley McMillen makes that strategy look easy at Lakewood Elementary. Her students were having a great time learning demonstrating a high level of interest, and lots of fun. Mrs. McMillen has fully embraced and integrated tech tools that have opened up a world of possibilities for Lakewood Elementary students. Labs like this could not be possible without the support of our tech team. Thank you, Mrs.







TerrificTechTeache

McMillen, you are a #TerrificTechTeacher!

2 630 people reached

parents throughout the day fostering positive and tru 10.924 people reached lucators and the school principal, they also help under-the-weather kids, they are the reliable source of information for parents, and they nodel positive behavior to students. Thank you Mrs. Carter and Mrs. Wells for going about serving students, families, and staff with precision



marketing.

our roadmap for the coming year

OBJECTIVES

embed 2016.2017 initiatives

initiatives as part of our key organizational processes

- Website
- Mobile app
- Rebranding
- Communications in print
- PBIS
- Veteran's Day
- Kindergarten Round Up
- On-boarding
- Hall of Fame launch
- School news reporting
- Press liaison
- Board reporting
- Teacher/Classroom support
- Training and modeling to develop skills districtwide

marketing.

our roadmap for the coming year

OBJECTIVES

expansion of initiatives

2017.2018 implementation

- Building capacity in staff on website management, continued
- Site communication expansion
- Website build-out, continued
- PBIS support, phase II
- Veteran's recognition, phase II
- Individual building promotional videos/project-based learning